



Leadership above the Line

Sarah Sumner

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Are you living “above the line”? Are you living and leading with integrity, excellence, and character? In *Leadership above the Line*, Dr. Sarah Sumner introduces a grid called *The People Model*. The People Model is versatile. It freely goes wherever people are. It applies to relationships anywhere—in the workplace, the home, volunteer clubs, businesses, government, nonprofits, schools, churches, hospitals, you name it. But what sets The People Model apart is its ethical dimension—it will help you become a better person. The People Model describes three sets of people—Strategists, Humanitarians, and Diplomats—and its goal is to help people live above the line in *all three categories*. Apply The People Model and you will increase your self-awareness, find new motivation, and be able to approach relationships with creativity that will make you more effective. *Leadership above the Line* takes a unique approach among books of this genre, in that it doesn't just *explain* The People Model, it *models* it through an engaging story—one that might just sound familiar to parts of your own story! *Leadership above the Line* also includes an entire section on *applying* The People Model, as well as a People Model Test and a People Model Workbook for small groups. *Leadership above the Line* invites you to experience living and leading above the line.

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